SOCRATIC QUESTIONING WORKSHEET

Next-Level Critical Thinking

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Socratic questioning is one of the best techniques you can use to find first principles.

“Socratic interviewing is a disciplined question asking process. The key to distinguishing Socratic interviewing from basic question asking is that Socratic questioning is systematic, disciplined, deep, and usually focuses on fundamental concepts, principles, theories, or problems.”

– Jay Abraham

SOCRATIC QUESTIONING WORKSHEET

1) What's your most important growth goal right now?

2) Clarifying: When would you know you've hit that goal?

3) Probing: What would happen if we would double that goal?

4) Probing: Based on last year's performance, why is it reasonable to think that you would reach this goal?

5) Probing: Fill in your own question

6) Probing: Fill in your own question

7) Probing: Fill in your own question

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